

Hiring Global Account Manager - Russian Speaker

Ташкент, Узбекистан

Job description

Peachtree Networks is a growing international telecom company with multiple global offices that offers talented and driven individuals the opportunity to develop their careers in an exciting and professional field.

Since our establishment, we have recognized the importance of attracting and developing a well-trained, diversified, committed workforce. We are committed to providing our people with intensive training and career development opportunities, a dynamic, professional, and challenging environment, and the best equal employment opportunity practices.

Peachtree Networks is searching for a Global Account Manager (GAM) to aggressively expand our footprint within key customers of the Telecoms and IT industry segments. The position will be geographically flexible to enable the candidate maximum customer-facing time to focus on both customer HQ locations and other strategic customer sites.

In this role, the candidate will be responsible for creating new profit-generating accounts by building a portfolio of new clients as well as building out the assigned account portfolio and will need to set the Peachtree Networks corporate strategy for engaging with these accounts. There will be quarterly and annual sales goals and objectives on an international basis. The role is to drive new business both domestically and internationally with these new and existing key accounts. The role requires strong experience in business development as well as a "sales hunter" mentality, experience with CRM tools for account planning, opportunity tracking, financial reporting/forecasting, and overall account coordination is required. The candidate must have experience working with extended teams across diverse geographies. The position will report to the various Sales Managers.

You can apply through the link: <https://wkf.ms/4c0c1Sx>

Цена: Договорная

Тип объявления:
Продам, продажа, продаю

Торг: уместен